CARBON REDUCTION CHALLENGE

COOLING OUNFICA



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PROJECT OVERVIEW





COOL ROOFS

Install cool roofs in all of
Quinfica's warehouses,
reducing their HVAC energy
consumption while still
meeting the pharmaceutical
industry's storage standards.

Cool roofs: reduce emissions by 20% and create \$26,209.90 in cost savings



REINVENTED ROUTES

Reinvent Quinfica's sales team approach, creating a more virtual sales approach through videoconference platforms, and optimizing delivery routes.

Renewal of Quinfica's routes: reduce emissions and create \$ 99,871.2 in cost savings

BACKGROUND & MOTIVATION

QUINFICA & SUSTAINABILITY

Current initiatives include:

- -Recycling Programs
- -Reduced Packaging
- -Sustainable Providers

COOLING QUINFICA

The Cooling Quinfica Project hopes to provide Quinfica with directions on how to improve their relationship with their environment by reducing their carbon footprint. The two-fold project suggest that Quinfica:



Installs cool roofs in all their warehouses



Reinvents their sales routes with virtual platforms.



CARBON SAVINGS

Cool Roof Savings

20% of emissions

TOTAL SAVINGS

10.90 Mertic Tons of CO2

COST SAVINGS

NPV:

\$1,565.51 = -\$19,685.04 (4%, 10 yrs, \$2,620.99)

PBP:

7.51 yrs = \$19,685.04/\$2,620.99

ROI:

13.31% = 100 (\$2,620.99/\$19,685.04)

Cost of installing cool roofs:

 $1.50/\text{ft}^2 \times 800 \text{ ft}^2/\text{warehouse} \times 5 \text{ warehouses} = 19,685.04$

Yearly cost of running HVAC units:

0.17kWh x 15,417.60 kWh/year/unit x 5 units = 13,104.96

Yearly Savings from Cool Roof:

20% x \$13,104.96 = \$2,620.99

CO-BENEFITS

In addition to the environmental and economic benefits, installing coolroofs will also:

- Reduce heat-stress on the structures and therefore extend their useful life
- Decrease possibilities of power-outages
- Reduce local air temperature and thus prevent urban heat islands



REINVENTED ROUTES



Hybrid Model Savings

137,280 lbs

COST SAVINGS

Fuel savings for inner city routes:

\$2.91/gallon x 4,368 gallons saved = \$12,710.88/year

Fuel savings for departamental routes:

\$2.91/gallon x 2,496 gallons saved = \$7,263.36/ year

NPV:

\$88,919.70= -\$0 (4%, 5yrs, \$19,974.24)

CO-BENEFITS

In addition to the environmental and economic benefits, reinventing sales routes will also:

- Increase efficiency by optimizing time that would have otherwise spent driving or in traffic
- Facilitate scheduling
- Reduce stress from traffic, increasing job satisfaction

LOOKING AHEAD



NEXT STEPS:

-DEFINE WHICH TYPE OF COOL
ROOFING IS MOST COMPATIBLE WITH
THE EXISTING STRUCTURE OF
QUINIFCA'S WAREHOUSES
-FIND INFORMATION ON WHO
INSTALLS COOL ROOFS IN
GUATEMALA
-LOOK INTO SOLAR PANELS AS COOL
ROOFS



NEXT STEPS:

-TRACK THE GOVERNMENT'S NEWS
ABOUT RE-OPENING THE COUNTRY
-CLEARLY DEFINE WHICH VENDORS
WILL PARTICIPATE IN THE HYBRID
MODEL
-PREPARE FOR A TRIAL PERIOD

